

DATE October 2, 1956

TO: H. R. Costley (3)  
FROM: A. G. Koepfgen

CC: R. Abernethy  
E. W. Bernitt  
W. S. Berry  
V. E. Boyd  
J. L. Brown, Jr.  
R. Chapin, Jr.  
B. A. Chapman  
W. L. Courage  
Leo Fenn - Toronto  
J. Gogola - Kenosha  
R. C. Hard, Jr.  
J. E. Johnson  
J. A. Lee  
M. F. Moore  
R. J. Orr - Toronto  
H. G. Paxton  
R. T. Purdy  
J. W. Reisbeck  
G. Romney  
R. K. Seidel - Milw.  
L. H. Shippee  
W. E. Wadds - Toronto  
J. W. Watson  
W. M. Wey  
A. M. Wibel

SUBJECT: Schedule No. 6 - Series III Metropolitan Cars

Attached are three copies of the subject building schedule on Series III Metropolitans including the additional 5000 units recently authorized by Mr. Bernitt in his letter to you September 21.

We cabled you today as follows:

"Additional 5000 Schedule Series III Distributed 4460 Hardtops  
540 Soft tops Stop Schedule follows by mail."

In addition, we cabled you on September 28 as follows regarding additional Canadian requirements:

"Canada has requested the shipment of an additional 100 Hardtops in the period October-November providing they can be shipped by water to Montreal Stop Advise if these could be taken from unused Export allocation this period or make counter proposal."

This request was not meant to increase the overall Foreign commitment but only to transfer some of the cars which appeared to be unused in the Export field to Canada. If it is practical, which we doubt, you could supply these without reducing the Export quantities for October and November 1956. We are awaiting your reply.

Schedule No. 6, as written, remains unchanged from September 1956 through January 1957 with an overall January rate of 37 per day. Starting February, the rate increases to 48 per day carrying through May at this level and then the rate reduces in June to 40 per day. The new commitment is exhausted at this rate after 16 working days of July 1957.

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Schedule No. 6 - Series III Metropolitan Cars

We have had to estimate the number of working days starting in February 1957. This was done on the basis of the holidays in 1956 and if there are any revisions necessary, please let us know.

We are sending you this schedule without Mr. Purdy's signature in as much as he is with you. While the "Foreign" part of the schedule represents that which was requested in total, it was necessary to adjust the monthly quantities so that a level rate could be accomplished from the months of February, 1957 through May. Mr. Orr approved the Canadian portion of this schedule on this basis with the hope that you can ship his February cars late in the month so that they will arrive on the West Coast in March and those cars destined to Mid-Canada can be shipped by water via Montreal. This of course will be confirmed by shipping schedule at a later date.

We have adjusted the Export schedule slightly so that a level schedule would result also. It is understood that export requirements were given to Mr. William Wey by Mr. Purdy in a telephone conversation from New York. A comparison of the way the export schedule was requested and that which appears on this schedule is as follows:

	<u>As Requested</u>	<u>Schedule 6</u>
February	50	61
March	75	64
April	75	61
May	50	64
June	50	50
July	50	36

It is suggested that you go over these export figures with Mr. Purdy and if there are any objections, advise the writer.

Customer options will remain the same as authorized for Schedule 5 and for the sake of the record we are listing them here as follows:

<u>PAINT until new colors are available</u>	<u>Nash and Hudson</u> <u>Domestic</u>	<u>Foreign</u>
		<u>(N-H Canada and Export)</u> <u>Sales</u>
P905-P909 Caribbean Green and White	33 1/3%	33 1/3%
P911-P909 Coral Red and White	33 1/3%	33 1/3%
P910-P909 Sunburst Yellow and White	33 1/3%	33 1/3%

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<u>PAINT after new colors are available</u>	<u>Nash and Hudson Domestic</u>	<u>Foreign (N-H Canada and Export) Sales</u>
P912-P914 Berkshire Green Medium- Frost White	33 1/3%	33 1/3%
P913-P914 Mardi Gras Red-Frost White	33 1/3%	33 1/3%
P910-P915 Sunburst Yellow-Frost White	33 1/3%	33 1/3%
<u>TIRES</u>		
White Side Wall	100 %	10%
Black Side Wall	-	90 %
<u>RADIO</u>	100 %	100%
<u>WEATHER EYE</u>	100 %	100%

Customer options are authorized thru the initial 10,000 Series cars which will carry you thru early February 1957.

If there are any questions, please advise

*A. G. Koepfen*  
A. G. Koepfen

AGK:ms

SCHEDULE NO. 6 DATE 10-2-56  
 REVISION NO. \_\_\_\_\_ DATE \_\_\_\_\_

**MONTHLY BUILDING SCHEDULE**  
 PRODUCT  
 SERIES III 1500 c.c. ENGINE  
 METROPOLITAN SERIES CARS - AUSTIN MTRS. CO., LTD. ENGLAND

APPROVED E.W. Bernitt (signed) DATE 10/3/56  
 APPROVED \_\_\_\_\_ DATE \_\_\_\_\_

DESCRIPTION	BUILT		FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL	
	ACT	EST	MONTH September DAYS 20			MONTH October DAYS 23			MONTH November DAYS 22			MONTH December DAYS 18			MONTH January DAYS 22							
			THRU August	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH		CUM'L TOTAL
<b>DOMESTIC:</b>																						
Hard-Top	4195		560	4755		544	5299		702	6001		542	6543		696	7239						
Soft-Top	541		0	541		116	657		60	717		60	777		60	837						
Total U.S.	4736	28	560	5296	29	660	5956	35	762	6718	33	602	7320	34	756	8076						
Over/(Under) Sched. No.5	0		0	0		0	0		0	0		0	0		0	0						
<b>FOREIGN:</b>																						
EXPORT Hard-Top	369		55	424		93	517		29	546		31	577		0	577						
Soft-Top	210		0	210		0	210		0	210		0	210		0	210						
Total Export	579		55	634		93	727		29	756		31	787		0	787						
Over/(Under) Sched. No.5	0		0	0		0	0		0	0		0	0		0	0						
CANADA NASH Hard-Top	185		125	310		145	455		17	472		28	500		25	525						
Soft-Top	15		0	15		0	15		0	15		0	15		15	30						
Total Nash-Canada	200		125	325		145	470		17	487		28	515		40	555						
Over/(Under) Sched. No.5	0		0	0		0	0		0	0		0	0		0	0						
HUDSON Hard Top	70		59	129		68	197		6	203		5	208		15	223						
Soft Top	10		0	10		0	10		0	10		0	10		3	13						
Total Hudson Canada	80		59	139		68	207		6	213		5	218		18	236						
Over/(Under) Sched. No.5	0		0	0		0	0		0	0		0	0		0	0						
TOTAL FOREIGN	859	12	239	1098	13	306	1404	2	52	1456	4	64	1520	3	58	1578						
Over/(Under) Sched. No.5	0		0	0		0	0		0	0		0	0		0	0						
<b>GRAND TOTALS</b>																						
Hard-Top	4819		799	5618		850	6468		754	7222		606	7828		736	8564						
Soft-Top	776		0	776		116	892		60	952		60	1012		78	1090						
Total	5595	40	799	6394	42	966	7360	37	814	8174	37	666	8840	37	814	9654						
Over/(Under) Sched. No.5	0		0	0		0	0		0	0		0	0		0	0						

SCHEDULE NO. 6 DATE 10-2-56  
 REVISION NO. \_\_\_\_\_ DATE \_\_\_\_\_

**MONTHLY BUILDING SCHEDULE**  
 PRODUCT  
 SERIES III 1500 c.c. ENGINE  
 METROPOLITAN SERIES CARS - AUSTIN MTRS. CO., LTD. ENGLAND

APPROVED E.W. Bernitt (signed) DATE 10/3/56  
 APPROVED \_\_\_\_\_ DATE \_\_\_\_\_

DESCRIPTION	BUILT <input type="checkbox"/> ACT <input checked="" type="checkbox"/> EST THRU	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH February DAYS 20			MONTH March DAYS 21			MONTH April DAYS 20			MONTH May DAYS 21			MONTH June DAYS 20			MONTH July DAYS 16			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
<b>DOMESTIC:</b>																				
Hard-Top			550	7789		582	8371		550	8921		582	9503		565	10068		461	10529	
Soft-Top			90	927		90	1017		90	1107		90	1197		75	1272		60	1332	
Total U.S.		32	640	8716	32	672	9388	32	640	10028	32	672	10700	32	640	11340	33	521	11861	
Over/(Under) Sched. No.5			417	417		672	1089		640	1729		672	2401		640	3041		521	3562	
<b>FOREIGN:</b>																				
EXPORT Hard-Top			54	631		53	684		50	734		56	790		43	833		30	863	
Soft-Top			7	217		11	228		11	239		8	247		7	254		6	260	
Total Export			61	848		64	912		61	973		64	1037		50	1087		36	1123	
Over/(Under) Sched. No.5			61	61		64	125		61	186		64	250		50	300		36	336	
CANADA NASH Hard-Top			149	674		130	804		141	945		154	1099		52	1151		48	1199	
Soft-Top			6	36		33	69		14	83		10	93		0	93		0	93	
Total Nash-Canada			155	710		163	873		155	1028		164	1192		52	1244		48	1292	
Over/(Under) Sched. No.5			79	79		163	242		155	397		164	561		52	613		48	661	
HUDSON Hard Top			90	313		95	408		95	503		102	605		59	664		20	684	
Soft Top			10	23		10	33		5	38		2	40		0	40		0	40	
Total Hudson Canada			100	336		105	441		100	541		104	645		59	704		20	724	
Over/(Under) Sched. No.5			53	53		105	158		100	258		104	362		59	421		20	441	
TOTAL FOREIGN		16	316	1894	16	332	2226	16	316	2542	16	332	2874	8	161	3035	7	104	3139	
Over/(Under) Sched. No.5			193	193		332	525		316	841		332	1173		161	1334		104	1438	
<b>GRAND TOTALS</b>																				
Hard-Top			843	9407		860	10267		836	11103		894	11997		719	12716		559	13275	
Soft-Top			113	1203		144	1347		120	1467		110	1577		82	1659		66	1725	
Total		48	956	10610	48	1004	11614	48	956	12570	48	1004	13574	40	801	14375	40	625	15000	
Over/(Under) Sched. No.5			610	610		1004	1614		956	2570		1004	3574		801	4375		625	5000	